

The New Embroideries Are Coming In Daily Among others that arrived up to last night are the following

15-Inch Nansook Flouncings, 40c Value for 29c Yd. 50c Value for 39c Yd. New and tasty patterns, very well worked. Unequalled at the price for trimming

Our January Clearance Sale



Greatest Mid-Winter Sale in Richmond

Thousands of Dollars' Worth of High Grade Merchandise 25% to 50% and Some of It 75% Under Price.

1910 gave us the greatest year's business in our history, thanks to you. The greater the business the has ever held.

greater the accumulation of odds and ends, remnants, broken

Consequently there's a greater need than ever for a clear-

We're starting one to-morrow that will eclipse in valuegiving any that this store or any other store in Richmond

"When Mosby's advertise a reduction sale it always amounts to something, and you can always get real bargains," was the remark overheard on the elevator a day or two ago. We can add nothing to this endorsement.

Radical Price Cuts in Ready-to-Wear Garments

Five Lots of Suits Extraordinary Values

Suits, \$12.98 Were \$25 and \$30

Made of Serges, Cheviots, Diago-nals and Fancy Mixtures, in black, navy, green, garnet, wistaria- and gray, 32-inch plain tailored ceats, lincd with satin; plain gored skirts.

Suits, \$15.98

The \$30 Kind Mannish Mixtures, Serges, Diag-onals and two-tone effects, in gray, green, wisteria, brown navy and black. New spring style coats, 2x inches long, plain tailored, satin lined; plain gored skirts.

Suits, \$19.98

Originally \$30 and \$32.50

tailored coats, lined with satin; newest style skirts. Very stylish

> Suits, \$23.98 They Were \$35

Serges, Cheviots, Boucle Cloth and Broadcloth, in all the staple colors, including black; also fancy mixtures. Plain tallored coats, plain gored skirts.

> Suits, \$27.98 Originally \$37.50

English Mixtures, Mannish Mixloths and Cheviots in this lot: 30 and 32-inch coats, plain tailored or with velvet collar; plain gored

Caracul Coats THREE LOTS Reduced Prices

Evening Wraps THREE LOTS Much Reduced LOT 3.

Were \$35.00 to \$57.50

Silk Petticoats \$2.98

Worth \$5

Every one of them new. Only made up two weeks ago.

Messalines, taffetas plaids and warp prints in black and colors. Plain tailored or with an accordeon plaited flounce.

Sold us at a big reductionand we are giving you the benefit of it.

Goods and Dress

Decided Price Reductions

Exceptionally Good Values in Dress Goods, 69c yd Were \$1 and \$1.25 yard

Diagonals, Serges, Worsteds, So-lells and Suitings in black and all the staple colors, 42 to 46 inches wide; special this week, 60c.

Dress Goods, 98c yd Were \$1.50 and \$1.75 Suitings. Worsteds, Stripes, Checks, Plaids and Satin and rough face goods, 46 to 54 inches wide; wonderfully good value, 08e a yard.

Dress Goods, \$1.39 yd

Imported Novelties and Suitings, in fancy effects and plain colors. These goods are new, and our only reason for cutting the price

Beautiful Silks, 69c yard None sold for less than \$1.00; most of them \$1.50 and \$2.00 values.

1,500 yards of Marquisettes, Tatfetas, Satins, All Silk Baroness Cloth, Silk Poplins, French Checks,

Were \$1.50 to \$2.25 yard

700 yards of high-class imported

You 'Can Now Table Linens At the Lowest Buy Good Table Linens Prices of the Season German Damask, 79c yd | \$2 Table Cloths, \$1.29

Regular Price \$1 All Linen Silver Bleach German Damask, two yards wide

Scotch Damask, 79c yd Regular Price \$1. Full bleach, all linen, 72 inches wide; good weight, great value at 70c.

\$1.15 yard

\$1.50 Table Damask,

Extra Fine All Linen Double Damask, two yards wide; all new patterns, just over from Scotland: special, \$1.15 a yard.

Hemstitched Silver Bleach Ger-man Linen, Sx10; special this week, \$1.29.

Napkin Specials 5-8 All Linen Napkins, good weight, \$1.50 a dozen worth \$2.50.

24x24-inch Napkins, all linen, \$2.59 a dozen; worth \$3.50.

39c Tray Cloths, 29c

Soiled and Mussed Table Cloths

We've Cut Deep Into the Prices Finest Linens, rich patterns.

\$4.69 Each

Were \$6,50 and \$7,50 Three Cloths, 216 x yards, heavy weight

> \$9.48 Were \$15.00.

fine finish.

Five Cloths, 2x3 Two Cloths, 2½xs Eight Cloths, 2½x nd 3x4 yards, yards, extra heavy fine satin finish, weight. \$6.98 Each

Were \$12.50. \$5 Each One Cloth, 214x4 ards, good weight

seautiful finish. \$14.48

\$14.69 One Cloth, 214x1 \$17.48

You'll Save as Much as 25% on These

Were \$22.50.

Sheets and Pillow-Cases 69c Sheets, 55c Each Pillow-Cases, 98c Pair

Good Round Thread Sheeting, 2x2% yards; special this 55c

\$1 Sheets, 79c Each Hemstitched and made of good quality sheeting, 11-x212 yards.

Linen Sheets, \$5.15 Pair Regular Price \$6.50 Hematiched Sheets, made of 500d, heavy, round thread lines, 214x214 yards; great value, \$5.15

Pillow-Cases, 14c Each Worth 18c

Made of good, round thread cot-on, free from dressing, 42x36 14c

Worth \$1.25
Hemstitched Initial Pillow
Cases, made of very fine cotton
with a linen finish, 45×36 inches one pair in a fancy box, 98c Linen Sheeting, 89c Yard

Regular Price \$1.25 Extra Heavy Round Thread All Lines Sheeting, 24 yards wide: this is an exceptional value.

Huck Towels, \$3 Dozen

This Week We'll Sell MILLINERY At Less Than 1/2 Price Untrimmed Felt Hats, \$1.00; were | Trimmed Hats, \$7.50; were \$12.50 to \$15.60

Frimmed Hats, \$2.00; were \$7.00

Trimmed Hats, \$2.00; were \$7.00 Children's Hats, in French felt and beaver, \$1.50 and \$5.00; were \$9.00 to \$12.00. Children's Hats, in French felt and beaver, \$1.50 and \$5.00; were to \$12.00.

Made of Broadcloth.

Capes and Coats made of Venetian Cloth and light blue; prettily trimmed in braid, with a throw tie. You'll not and their equal at bout and fur.

Were \$24.16 to \$33.16.

Capes and Coats made of Venetian Cloth and Proadcloth. The coats are loose or semi-fitted; lined with silk braid, marabout and fur.

Former Prices \$2 to \$3

Imported Brocades, 98c yd

2,000 yards of as pretty a lot of Wash Goods as you'll find anywhere, Clean, and to all intents and purposes as good to you as new, but we've carried them through the season, and now comes price-cutting time.

Silk and Cotton Mixtures, 25c yd

Former Prices, 50c to \$1.25 yd

The Biggest Bargain is the Clear-ance Sale.

Diagonal Silks, 27 inches wide, in all colors; also rough Rajah effects, in plain and fancies; full assort-ment of street and evening shades in this collection. In addition to the silk and cotton we also have a few silk and linen mixtures.

Silk Mouselines, 19c yd Were 25c to 59c yd

Women's Handkerchiefs, 12½c They Were 17c

Hemstitched All-Linen Handkerchiefs, with hand-embroidered corners.

Lot 1

Lot 2

Eiderdown Comforts, \$4.39 Were \$5 and \$5.50 5x7 feet Comforts, for single and Was \$25.00.

fabric, 27 inches wide, in change-able effects of green, pink, blue, lav-ender and tan.

Two-thirds cut from the price of many of these goods.

Wash Goods, 71/2c yd Were 121/2 and 15c Half price for a lot of Kimono Cloths, Flannelettes and Dress Ginghams, 27 inches wide: light and dark colors.

Galatea Cloth, 121/2c yd Was 16 2-3c and 19c Tan and brown, with self-color stripes; also solid colors, 27 inches wide, pretty patterns.

Dress Ginghams, 121/2c yd Were 15c to 25c Fine Zephyr Ginghams, 27 inches

wide; stripes and checks, all colors

Dress Ginghams, 19c yd Were 25c to 39c yd Imported goods, in a beautifui assortment of stripes and checks; half price for some of these fabrics.

Poplins, 19c yd Were 25c and 29c | colored stripes, 28 and 30 inches wide; handsome patterns.

White Batiste, 11c yd A 17c Value Mercerized Batiste, 27 inches clearance sale.

White Dimity, 121/2c yd 27 inches wide, all size checks good 17c fabric for 1214c a yard

French Lawns, 121/2c yd Worth 17c

45 inches wide; nothing better at the price for waists and dresses.

French Lawns, 19c yd A 25c Value

beautifully; special, 10e a yard.

Mercerized Lawns, 19c yd Worth 25c

Fine White Mercerized Lawn, 40 inches wide, very sheer; clearance

Laces Less Than Half Price in the Clearance Colored Braids

One-half to one inch wide; were 15c to 50c a yard, now. 1c Val. Edges & Insertions

Were 50c piece. 39c Persian Lace 16 inches wide, was \$1.50 yard, now, yard......

White Dotted Net 45 inches wide, was \$1.50 98c yard, now, yard...... Black and Silver Net 27 inches wide, was \$1.50 **98c** a yard, now, yard............

Tucked Net White Tucked Net, with dots; was \$1.50 a yard, now, per 98c

Lot 8

Lot 9

24 inches wide, was \$1.50 \$3.50 a yard, now, yard.

Spangled Net Black and silver, 40 inches wide; was \$3.50 a yard. 98c White Embroidered Net

Allovers in black and gold, 20 inches

wide; were \$5.98 a yard, \$2.98

Embroidered Edges and Inser-tions, in Swiss, Nainsook and Cambric. Venice Allover White only, 36 inches wide; was \$13.59 a yard, now yard \$8.98

Remnants Half Price

Oriental Rugs Reduced

Prices Cut From 25% to 50% ENTIRE STOCK INCLUDED IN THIS CLEARANCE SALE

We bought more Oriental Rugs this year than we needed. To reduce the stock at least one-half before inventory we've decided to make some very drastic reductions in price.

These rugs represent the best of value at their original prices. The room size rugs average 9x12 feet, divided into five lots, as follows: LOT 2. Five Rugs, were \$132.00 each, now \$140.00 each, now \$172.00 each, now \$240.00 each, now \$240.00 each, now Eight Rugs, were \$250.00 each, now \$96.50 \$119.00 \$169.00

Our entire stock of Small Size Oriental Rugs, including Hall Runners, are also included in this sale. They've been divided into nine lots, as follows:

Were \$12.50 \$18.00 \$25.00 \$30.00 \$40.00 \$45.00 \$52.00 \$78.00 \$100.00 Now \$6.98 \$10.98 \$15.98 \$19.98 \$25.00 \$29.98 \$36.50 \$49.50 \$65.50

Lot 5

Lot 6

Lot 7

Lot 4

Muslin Underwear at Reduced Prices

Lot 1 Women's Gowns, Corset Covers, Skirts, Drawers, Chemise and Chil-dren's Gowns, made of fine nathsook and trimmed with lace and embroid-

59c Were 69c to 98c. Lot 2

Women's Gowns, Corset Covers, Drawers, Skirts and Chemise, made of cambric and nainsook, trimmed with lace and ribbon. The gowns

\$1.48 Were \$1.08 to \$2.50.

Women's Gowns, Drawers, Skirts and Corset Covers, made of fine nainsook, beautifully trimmed.

\$1.98 Were \$2.75 and \$2.08. Lot 4

Slipover Gowns, Embroidered and Lace Skirts and Drawers, Corset Covers and Chemise, made of the finest nainsook, trimmed with lace and ribbon,

Were \$3.50 to \$4.98.

Very Interesting Women's Gloves

Women's Walking Gloves, English Cape Goat skin. mannish cut, tan and brown, 60c a pair; worth \$1.00. Women's Barritz Gloves, six-but-ton, tan and brown, 98e a pair; were \$1.75.

Women's Military Gauntlets, eight buttons, new tan and brown shades, \$1.19 n pair; were \$3.00.

Dent's Gloves, twelve-button, Cepe skins, tan, brown and black, \$1.50 a pair; were \$3.00.

Perrin's Real French Kid Gloves, twelve buttons, \$1.98 a pair; were \$3.00. Sixteen buttons, \$2.25; were \$3.50. Tan, brown, gray, navy, green and red. Women's Slik Golf Gloves, in gray and white 50c; worth \$1.70.